

Thursday, October 13, 2022

Michael Dell CEO, Dell Technologies 1 Dell Way, Round Rock, TX 78682

Dear Michael Dell:

I am writing on behalf of Accountable.US, a nonpartisan investigative research organization that has been documenting the corporate response to the violent insurrection at the U.S. Capitol, the wave of voter suppression efforts that followed at the state level, and efforts in Congress to protect the right to vote. We have found that Dell Technologies can do far better in terms of supporting our nation's most sacred institution – democracy.

Growing threats to our democracy are now a top concern among Americans, as echoed by President Biden's national address last month. Today, the January 6th Committee is expected to roll out more evidence that the insurrection was incited at the highest levels.

Our organization recently launched the American Democracy Scorecard project. The project assigns a score to each Fortune 100 company based upon its political spending, public statements on voting rights, affiliations with special interest groups working to expand or undermine democracy, transparency in political activities, and other efforts such as providing voter information resources to customers or employees.

Based on fourteen criteria, Dell Technologies received a grade of C.

And you weren't alone. As recently highlighted in the <u>Houston Chronicle</u>, Texas-based Fortune 100 companies scored much lower than the national average – with eleven out of fourteen earning a failing grade.

Our full methodology can be found at: www.americandemocracyscorecard.org/methodology/

As examples of behavior that boosted your company's score, Dell Technologies:

- Did not donate to federal lawmakers who objected to certifying the 2020 presidential election
- Did not donate to state officials who voted for anti-voter legislation during the 2022 election cycle
- Took a major action in support of voting rights or democracy

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However, among the behavior that counted against the overall grade, we found Dell Technologies has donated:

- At least \$186,000 to members of Congress who opposed the formation of a January 6th commission or the select committee to investigate January 6th.
- As well as \$205,500 to members of Congress that have obstructed key federal legislation to counter such efforts and strengthen voting rights.

Industry apathy towards the very real and ongoing threat to our democracy is simply short-sighted. Surveys have shown that Americans want corporations to use their power and influence to strengthen it.

A May 2022 Morning Consult survey found "64%+ of consumers say that a business with a public commitment to democracy shows the business cares about its customers, their employees, and has the right values." That same Morning Consult survey found that <u>nearly half (45%)</u> of consumers say they are more likely to accept a job if their employer or future employer participated in the democratic process. These surveys even came before the January 6th Committee in Congress began releasing their stunning findings on how twice-impeached former President Trump and many of his congressional allies incited the Capitol riot with the intent of negating the will of the American people.

Houston Chronicle business columnist Chris Tomlinson broke it all down well: "Truly competitive markets rely on true democracies."

The American Democracy Scorecard will continue to serve as a living, interactive public resource for consumers, prospective employees, and shareholders to see where major companies stand on democracy. It's clear most want to buy from, work for, or invest in a company that shares their values, not just one that preserves its bottom line.

Our democracy's survival is quite literally at stake, which means your bottom line might be as well. Down the road, we sincerely hope we can update Dell Technologies's public profile on the website with a better grade. If you have any questions or concerns about how our organization arrived at these conclusions, please do not hesitate to reach out.

Sincerely,

202.517.1172

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